



SUNFAITH RESEARCH

## China Partner Searching Service

Find qualified international buyers, partners, or agents without traveling overseas. SunFAITH Commercial Enquiry Department will deliver detailed company information on up to five prescreened international companies that have expressed an interest in your company's products and services.

### China Partner Searching Service

#### Interested in pre-screened appointments arranged before you come to China?

SunFAITH can help you find potential overseas agents, distributors, sales representatives and business partners.

#### Reduce the amount of time and money you invest in locating and screening prospective trade partners.

Spend your time doing what you do best -- managing your company. Let SunFAITH arrange business meetings with pre-screened contacts representatives, distributors, professional associations, government contacts, and/or licensing or joint venture partners.

#### The China Partner Searching Services offer:

- Customized market and industry briefings with our trade specialists
- Pre-meeting screening to provide basic background of prospective partners
  - Legal status
  - Size: registered capital, annual turnover and number of employees
  - Business Scope and products
  - Major Current customers
- Appointments with prospective partners
  - Post-meeting debriefing with our trade specialists and assistance in developing appropriate follow-up strategies
  - Help with travel, accommodations, interpreter service, and clerical support
  - Video China Partner Searching Service- Meetings with potential partners take place via video conference to save time and travel expenses (optional)
- Due diligence check-360° background for pinpointed one or two target partners, to lower the risk in the future cooperation (optional)

**To request this service or for more information on the timeline and costs, please contact**

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